A brief guide to B2B payments in the Hotels industry



Spending on global business travel is recovering, but employees still have doubts.



50% drop was experienced

Global business travel dropped more than 50% year-on-year in 2020 – the first recorded decline since 2010.



54% of Europe remains far from pre-pandemic levels

Business travel in Europe has resumed but most is still expected to be much lower than pre-pandemic in 2022.



1 in 10 still have doubts

One in 10 employees worldwide are still unwilling or unsure about taking business trips.

Three ways hotels can attract corporate clients and simplify processes:



Drastically reduce reconciliation time and effort for companies

Direct billing for corporate clients means hotels can issue one invoice for all travel.



Take the pressure off cash flow for hotels

Offer corporate clients a line of trade credit to pay for hotel stays and expenses.



Welcome back travelers

Eliminate the need for travelers to use personal credit cards and manually track expenses.

TreviPay in numbers:

\$5K-\$20M+

Credit lines of \$5K to \$20M+

TreviPay enables you to offer marketleading uncapped credit lines to your B2B buyers.



Zero credit risk

TreviPay manages the underwriting so there is zero risk or A/R overhead for your business. All processes are digital, so you never need to touch a manual folio again.



32 countries

TreviPay offers pay in and pay out capabilities in 32 countries.

*http://www.statista.com/statistics/1093295/business-travel-spending-worldwide/
**http://www2.deloitte.com/us/en/insights/focus/transportation/business-travel-trends-outlook-2022.html

Find out more about how TreviPay is helping hotels to win more corporate clients.

TreviPay.com

